

10 Smart Ways to Cut Your Waste Costs and Command Top Dollar for Your Recyclables



MGM Services, Inc.

12770 Coit Road
Suite 919
Dallas, TX 75251

800 Bering
Suite 400
Houston, TX 77057

(800) 683-9200

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Free Waste Cost Savings Analysis

In our experience, organizations with similar characteristics can expect these savings. Obviously, your specific circumstances will determine whether you can project greater or smaller savings. For a more complete Waste Cost Savings Analysis, please mail or fax this completed card back to us. There is no cost and no obligation.

YES! I want to cut our waste costs and command top dollar for our recyclables. Please provide us with a **FREE MGM Waste Cost Savings Analysis**.

Name _____ Title _____

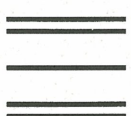
Company _____

Address _____

City _____ State _____ Zip _____

Phone (____) _____ Fax (____) _____

Mail this card to **MGM Services**, or fax to (214) 458-2799.



Place
stamp
here



MGM SERVICES INC
12770 COIT RD STE 919
DALLAS TX 75251-1346





Cut your organization's waste costs by 25% on average . . .

Earn top dollar for trash you used to throw away . . .

And create a positive impression in the marketplace.

It's not your imagination — it's what our clients do every day.



Helping Businesses Balance Environmental Responsibility with Profitability
(800) 683-9200

MGM Services, Inc. is the nation's leading independent waste consulting and management firm. Our proven cost containment and recycling programs help over 250 clients boost their bottom line by reducing their annual waste expense and fully capitalizing on the recycling opportunities available to them. MGM further watches your waste line by keeping you apprised of all applicable laws affecting each of your locations. Additional services include involving your employees in saving the environment while your organization saves money. We take care of your waste so you can take care of business!

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MGM's cost containment and recycling program will:

1. Optimize equipment and hauling frequency
2. Divert recyclables from landfills
3. Deliver volume discounts and better service from waste vendors
4. Prevent inaccurate charges by haulers
5. Reduce your paperwork costs and headaches
6. Create a custom waste-reduction program for each location
7. Earn you the highest price for your recyclables
8. Avoid expensive fines by ensuring compliance with waste/recycling mandates
9. Position your organization as an environmental leader
10. Document your cost savings and recycling achievements

Free Reality Check

See for yourself whether your waste stream could be a new revenue stream. Use the worksheet below to determine if you're paying too much to dispose of your waste and earning too little for your recyclables:

Please check the response that best describes the facilities for which you are responsible.

1. Type of Facility
 Office Building Grocery Store Restaurant Hotel/Motel
 Retail (Freestanding or Anchor Store) Retail (Mall Store)
 Manufacturing Municipal Facility Hospital
 College/School Other (please specify) _____

- 2a. Do you currently recycle? (Please check one)
 Yes No

2b. If yes, what types of materials? _____

- 2c. If yes, do you receive revenue for your recyclables?
 Yes No

3. Gross Annual Waste Expense: \$ _____

4. Number of Facilities _____

5. Type of Service Used:
 Compactors Containers
 Open Top Baler

6. Find your savings factor below:

	Response to Line 2a	
	Yes	No
Office Building	.20	.23
Grocery Store	.26	.35
Restaurant	.26	.26
Hotel/Motel	.33	.36
Retail — (Freestanding/Anchor Store)	.18	.28
Retail — (Inner Mall Store)	.00	.00
Manufacturing	.30	.35
Municipal Facility	.25	.25
Hospital	.28	.32
College	.31	.35

7. Multiply \$ _____ X (_____) = \$ _____
Figure from Line 3 Factor from Line 6 Total Potential Savings

